

Personal information

Roman Gosciuk (M)



Date of birth: 17/01/1980
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 Nationality: Ukrainian

Work experiences

May 2018 – Present

Data quality specialist

Alternative job title: E-government specialist

Skills:

Establish data processes · Manage standards for data exchange · Information structure · Define data quality criteria · Oversee development of software · Address problems critically · Implement data quality processes · Review development process of an organisation

Employer: Ministry of internal affairs
 V. Alecsandri 42
 Chisinau
 Moldova

Business sector: Public administration and defence; compulsory social security

April 2017 – January 2018

Marketeer

Alternative job title: Energy Market Analyst

Skills: Market analysis · Market pricing · Document project progress

Employer: Market Intelligence Group S.A.
 Martigny
 Valais - Switzerland

Business sector: Information service activities

Subjects covered:

Energy markets data and reports (Power, Gas, Oil, CO2 EUAs etc.)

September 2015 – April 2017

Market research analyst

Skills:

Identify market niches · Analyse economic trends · Analyse internal factors of companies · Statistics · Trendwatching · Identify customer's needs · Draw conclusions from market research results · Market research · Analyse consumer buying trends

Employer: Moldtelecom JSC
Chişinău
Moldova

Business sector: Telecommunications

Subjects covered:

- annual external market research budgeting (eg Magenta Consulting research contract): organizing and coordinating of respective tenders;
- coordinating annual internal survey plan (in-house, at Moldtelecom call centre): preparing the questions, sampling and interviewers training, obtaining and analyzing the results, preparing and distributing the final report;
- systematic analysis of market evolution: maintaining and updating the competitor's products and promotions database, price comparative calculations (price per min., price per MB, etc);
- voice products profitability calculations based on special formulas Excel report (Simple, Connect, Unite, Prefer, etc., more than 200 different packages, divided monthly, grouped by certain criteria);
- Different ad hock reports (no. of subscribers, new connections, terminations, voice and data traffic, VAS, Voice mail, etc.);
- MicroStrategy system reports and billing system reports processing.

May 2014 – September 2015

Financial auditor

Skills:

Prepare financial auditing reports · Conduct financial audits · Accounting department processes · Develop audit plan · Obtain financial information · Check accounting records · Accounting techniques · Arrange audit

Employer: Ministry of internal affairs (MIA)
Chişinău
Moldova

Business sector: Public administration and defence; compulsory social security

Subjects covered:

- Financial audit mission "MIA Public Procurement";
- Financial audit mission at MIA's Sport Club "Dinamo";
- Financial audit mission at MIA's Urban Search and Rescue and Fire Department (SPCSE);
- Compliance audit mission of communication and information systems of the Central Office and main subdivisions of the MIA.

September 2011 – May 2014

Interpreter

Skills:

Follow interpreting quality standards · Translate language concepts · Speak different languages · Observe confidentiality · Translate spoken language simultaneously

Employer: Norvex-Service SRL, Promagis SRL
Chişinău
Moldova

Business sector:

Office administrative, office support and other business support activities

Subjects covered:

- technical, legal, economic translation services, more than 50 000 pages translated.
- simultaneous translations

May 2010 – September 2011

Marketing manager

Skills:

Coordinate marketing plan actions · Integrate strategic foundation in daily performance · Market pricing · Pricing strategies · Impart business plans to collaborators · Plan marketing strategy · Plan marketing campaign · Collaborate in the development of marketing strategies · Evaluate marketing content

Employer: Starnet SRL - Internet Service Provider
Chişinău
Moldova

Business sector: Telecommunications

Subjects covered:

- new products development: e.g. the first 100 Mbps package in Moldova (F, A series);
- the business concepts development: Starnet WiFi project, Internet in rural areas;
- Different VAS projects: EPG, SVOD;
- Promotion (coordination): "Who said that people cannot fly?", "Friendly Cards", "TRON - movie premiere winter 2010/2011 promotion for new clients".

May 2004 – February 2009

Marketeer

Skills:

Market analysis · Carry out strategic research · Use different communication channels

Employer: ADD GRUP SRL
Chişinău
Moldova

Business sector: Manufacture of electrical equipment

Subjects covered:

- International smart meters and communication equipment market research;
- International energy market research and multi-tariff / smart metering reforms;
- Tenders: search, participation, technical and economic analysis;
- Summary/translation of external reports (eg. Berg Insight).

February 2009 – May 2010

Marketing manager

Skills:

Perform market research · Coordinate marketing plan actions · Market pricing · Identify potential markets for companies · Track key performance indicators · Analyse customer service surveys · Pricing strategies · Content marketing strategy · Align efforts towards business development · Plan marketing strategy · Plan marketing campaign · Collaborate in the development of marketing strategies · Market research

Employer: TSV-COM SRL
Chişinău
Moldova

Business sector:

Motion picture, video and television programme production, sound recording and music publishing activities

Subjects covered:

- Customer care and technical consultations (QS, troubleshooting);
- Promotions: "Your TV" - the concept, promotional materials - content and design, distributor's training, monitoring;

- internal and external surveys: questions and organization, reporting, data analysis, recommendations;
- managing the Accent TV grid, video archive, subtitles, etc.

September 2000 – May 2004

Economist

Skills:

Perform scientific research · Apply scientific methods · Scientific research methodology · Economics

Employer: Institutul Național de Economie și Informație
Chișinău
Moldova

Business sector: Scientific research and development

Subjects covered:

- INCO COPERNICUS Project (EIS in CEE / NIS project), European Commission, Coordinator: GMDCenter, Sankt Augustin, Germany;
- UNIDO Mission for the Development of the Industrial Strategy of the Republic of Moldova;
- Economic research according to approved annual plan;
- Various international projects;
- Publications

Education and Training

September 1996 – August 2000

School/Institution: Institutul Internațional de Management, USM
Chișinău
Moldova

Education level: University studies (Bachelor)

Education field: Business and administration

Main activities:

Skills and knowledge:

- Foreign languages (English, French, Italian);
 - Managerial Mathematics and Informatics
 - Business Statistics;
 - Synergetics;
 - Economics (micro- and macroeconomics, company, international)
 - Finance (public, international, insurance, audit);
 - Management (financial, small business, banking, human resources, investment, risk, documentation);
 - Entrepreneurship;
 - International affairs (US foreign policy);
 - Business negotiations
- etc.

Language skills

Romanian

Mother tongue:	No
Listening:	C2. Mastery or proficiency
Reading:	C2. Mastery or proficiency
Able to exchange short spoken messages:	C2. Mastery or proficiency
Able to deliver long and elaborate speeches:	C2. Mastery or proficiency
Writing:	C2. Mastery or proficiency

Russian	Mother tongue:	No
	Listening:	C2. Mastery or proficiency
	Reading:	C2. Mastery or proficiency
	Able to exchange short spoken messages:	C2. Mastery or proficiency
	Able to deliver long and elaborate speeches:	C2. Mastery or proficiency
	Writing:	C2. Mastery or proficiency
Ukrainian	Mother tongue:	Yes
French	Mother tongue:	No
	Listening:	B2. Vantage or upper intermediate
	Reading:	B1. Threshold or intermediate
	Able to exchange short spoken messages:	A1. Breakthrough or beginner
	Able to deliver long and elaborate speeches:	A1. Breakthrough or beginner
	Writing:	A2. Waystage or elementary
Italian	Mother tongue:	No
	Listening:	B1. Threshold or intermediate
	Reading:	B1. Threshold or intermediate
	Able to exchange short spoken messages:	A1. Breakthrough or beginner
	Able to deliver long and elaborate speeches:	A1. Breakthrough or beginner
	Writing:	A1. Breakthrough or beginner
English	Mother tongue:	No
	Listening:	C2. Mastery or proficiency
	Reading:	C2. Mastery or proficiency
	Able to exchange short spoken messages:	C2. Mastery or proficiency
	Able to deliver long and elaborate speeches:	C2. Mastery or proficiency
	Writing:	C2. Mastery or proficiency

Skills

Skills related to an experience:

Align efforts towards business development · Market analysis · Coordinate marketing plan actions · Accounting department processes · Translate spoken language simultaneously · Integrate strategic foundation in daily performance · Establish data processes · Manage standards for data exchange · Track key performance indicators · Analyse internal factors of companies · Market research · Analyse consumer buying trends · Identify market niches · Plan marketing campaign · Speak different languages · Economics · Oversee development of software · Define data quality criteria · Trendwatching · Apply scientific methods · Content marketing strategy · Identify customer's needs · Analyse customer service surveys · Implement data quality processes · Address problems critically · Prepare financial auditing reports · Use different communication channels · Develop audit plan · Impart business plans to collaborators · Perform scientific research · Check accounting records · Observe confidentiality · Arrange audit · Follow interpreting quality standards · Perform market

research · Accounting techniques · Translate language concepts · Information structure · Review development process of an organisation · Scientific research methodology · Plan marketing strategy · Market pricing · Analyse economic trends · Statistics · Document project progress · Identify potential markets for companies · Draw conclusions from market research results · Obtain financial information · Collaborate in the development of marketing strategies · Evaluate marketing content · Conduct financial audits · Carry out strategic research · Pricing strategies

Driving licence

No driving licence

Desired occupations

Market research analyst	Occupation	Market research analyst
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Desired locations

Locations:
Austria · Belgium · Czech Republic · Hungary · Italy · Romania · Slovakia · United Kingdom

Desired conditions

Desired contract type: Full time · Apprenticeship
Desired contract duration: Permanent
Earliest starting date: Now